

## EARNING RESPECT AS A LEADER

Are you respected as a leader? Leaders who are tough and competent earn respect. Leaders who are tough and incompetent broker resentment. People want leaders to be competent and while tough might be too strong a word they definitely want leaders who set standards and hold them to account. To be a great leader we must practice and hone leadership skills so that we become increasingly competent in them: Try these: -

- Practice being early
- Practice making decisions
- Practice implementing your decisions
- Practice going first
- Practice building rapport
- Practice expanding your network

All leadership skills can be improved through commitment and practice. Success is never accidental. There are all sorts of formulae for success. Here is another one to think about - the ABC to success:

- A**     **Ambition** – know what you want and go for it
- B**     **Belief**  - belief in others and especially belief in yourself
- C**     **Change** – leaders keep reinventing themselves in order to stay ahead.

Leaders must stay relevant to the current set of circumstances and often that means that you have to learn and practice new leadership skills. Jim Roan says ***'don't ask for life to get easier just ask that you get better'***. Leaders have to get better, stronger, tougher and more creative and never has that been truer than in the current global situation. Doing more of what you are currently doing will not make you better. We only get better if we get outside our comfort zone and do different things. Sometimes that involves doing things that scare us. Leaders take decisions and act upon them and remember that ***'done is better than perfect'***.

The challenge is that people can see through poor leadership and they will exploit it. Work on earning respect through becoming increasingly competent.

What are some of the ways that you can feel and demonstrate more competence as a leader? Write down three or four things that you need to work on consistently and remember ***'most people don't fail - they just give up before they succeed'*** (Zig Zigler)

For more information on my CORE leadership programme visit [www.lynnpeyton.com](http://www.lynnpeyton.com) or email me at [lynn@lynnpeyton.com](mailto:lynn@lynnpeyton.com)